



This monthly newsletter is a publication of the Virginia Wineries Association

Virginia Wineries Association Newsletter

November 3rd 2008

Preferred Partner Program

Our newest preferred partner is **Beverage Tractor and Equipment** is a family-owned company dedicated to providing you with great products and services. VWA members can now receive **10% off parts**.

Beverage Tractor is located in Stuarts Draft Virginia. They carry Kubota, Exmark, Polaris, Gravely, Gehl, Terex, Bush Hog, Woods, Echo and many more. Beverage Tractor's factory trained technicians make sure you are up and running at all times and they have a great parts selection.

Contact Charlie Beverage Jr. for more info at 540-337-1090 or beveragetractor@hotmail.com.

NEW VWA Website

VWA website is going to have a new look and a new web address. Our new web address is www.vawine.org The website is going to focus on supporting the membership. Things to expect:

- (1) Member winery page with links to winery websites,
- (2) News page with access to current and previous monthly newsletters,
- (3) Awards Page - Governors Cup, Wine Honors, etc.,
- (4) Resource / Education Page - Winery Mentoring program, FAQ, TTB, ABC,
- (5) Preferred Partners Page with a list of vendors that are offering VWA member discounts.

VINTAGE VIRGINIA 2009

28th Annual Vintage Virginia Wine Festival may have a date conflict, therefore the festival will either be May 30th & 31st or June 6th & 7th, 2009. Location to be determined.



ANNUAL MEMBERSHIP MEETING 10AM ON MONDAY, NOV 17TH AT PRINCE MICHEL WINERY

Tentative Agenda:

- I. THOSE PRESENT**
- II. REVIEW & APPROVAL OF MINUTES.**
- III. PRESIDENTS REPORT** - Ann Heidig
- IV. FINANCE UPDATE** - Trevor Gibson
- V. MEMBER SURVEY RESULTS** - M. Siegel
- VI. STRATEGIC PLAN**
- VII. COMMITTEE REPORTS**
 - A. MEMBERSHIP - Chris Breiner
 1. Preferred Partner Program
 2. Website
 3. Newsletter
 - B. PROGRAMS AND EVENTS
 1. Governor's Cup
 2. Virginia Wine Expo 2009
 3. Vintage Virginia
 - C. TECHNICAL - J. Harris and J. Delmare
 - D. LEGISLATIVE - David King
- VIII. OTHER BUSINESS**

Check out *next month's newsletter* for info on a new preferred partner, legislative update and more. Do you have any general industry questions? Let us know, we like to include a FAQ section to the newsletter. Send questions to winecellars@jrgm.com

MEMBERSHIP DUES WILL BE MAILED OUT THIS MONTH.