



VIRGINIA
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This monthly newsletter is a publication of the Virginia Wineries Association

Virginia Wineries Association Newsletter

www.vawine.org

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Do you need supplies for harvest?

When was your last comprehensive liability insurance review?

Have you done all you need to prepare for the annual harvest slam?

VWA MEMBERSHIP UPGRADE OFFER NETS MEMBERS BIG SAVINGS!

The VWA wants to help you save money just in time for harvest and the busy fall season.

To that end, for a limited time, VWA is offering a SPECIAL half year membership fee of \$150.00 on the Silver level membership. This is a 50% discount. Many members postpone their purchases until just before harvest; don't miss out on this chance for incredible Silver level "members only" savings.

Once you become a Silver member you will be eligible for significant discounts on wine making supplies (just in time for harvest) from Gusmer Enterprises, Inc.

Also, as a silver level member, you will now be eligible for significant discounts on your general liability Coverage through our preferred partner GHT Insurance.

In this newsletters are just a few of the savings you can take advantage of when you upgrade your membership from basic level to Silver. The saving potential is far greater than the \$150.00 fee. Your dues investment is also 88% tax deductible! **So, start saving today!!** A membership upgrade application is attached. **Please hurry as this limited time offer ends September 1st.**

PREFERRED PARTNER HIGHLIGHTS

VWA endorsed **Gusmer Enterprises, Inc.** in November 2008. For 85 years, winemakers through out the world have recognized Gusmer as the premier provider of winery products and supplies and a leading manufacturer of filtration products.

Gusmer has a special program that runs through December 31st, 2009, that will allow VWA members a **5% discount** on all orders (not including capital equipment) and a 10% discount on all FIRST orders for Micro Essential nutrients or any variety oak product. To be eligible for the discount orders must be placed through the New Jersey office. Contact Marge Shackell at 908-301-1811 (x. 223) or e-mail at mshackell@gusmerenterprises.com. Detailed info on products and services is available on the website at www.gusmerwine.com.

Virginia Wineries Association endorsed **GHT Insurance** in November, 2008. GHT has a special program that gets you a **10% discount** for VWA Silver and Gold members on your General Liability Coverage. They also have great markets for Workers Compensation. They pride themselves in customer service and will find great rates on all your insurance needs. You can easily save all if not a portion of your membership dues to VWA with this program! CALL 888.520.5293 or visit www.ghtinsurance.com today and START Saving!



To contribute articles, or if you have suggestions, ideas or comments that you want to get out to the industry, then please send an email to info@vawine.com. Check out *next newsletter* for more information on upcoming events.

Save the date: November 16th for VWA General Membership Meeting at Sweely Estate!

VWA ♦ 701 E. Franklin St, Suite 809 Richmond, VA 23219 ♦ 804-592-3196